

Century Plyboards (India) Limited

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Dear Sir/ Madam

Sub: Investor Presentation

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This is for your information and record.

Thanking you,
Yours faithfully,

For Century Plyboards (India) Ltd.

Sundeep Jhunjunwala
Company Secretary

Encl: As above

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**FINANCIAL RESULTS UPDATE FOR THE
QUARTER ENDED 30TH JUNE, 2022**



SAFE HARBOR

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KEY HIGHLIGHTS

Q1FY23 (Q1 being a leanest quarter in a financial year) ended with the company achieving revenue which was just 1.5% lower compared to Q4FY22 sales (Q4 being a peak quarter in a financial year). Despite the sustained input cost pressure in core segments of plywood & laminate, we have been able to mitigate a large part of our gross margin pressure by taking corresponding price increases and also through operating leverage. Our overall gross margins were down mere 140bps QoQ to 34.1% in Q1FY23.

Despite the overall gross margin pressure and our aggressive branding spends (in plywood segment in particular), the overall EBITDA margins for the quarter stood firm at 17.2%, down mere 140bps QoQ. While EBITDA margins continue to remain firm in laminate, MDF and PB segments, **we expect plywood margins (10.4% in Q1) to still achieve our earlier stated 13-15% guidance for FY23 due to front loading of A&P spends in Q1, full absorption of price hikes taken in Q1 and expected operating leverage.**

In current quarter we did a topline of Rs 881.48 crores as against Rs 448.88 crores in corresponding quarter of last year which shows an increase of 96.4%. At EBITDA level we did Rs 151.26 crores (17.2% margins) as against Rs 66.11 crores (14.7% margins) in Quarter 1 of last year. Profit after tax was at Rs 96.47 crores as against Rs 33.89 crore YoY.

Importantly, we have further tightened our balance sheet in Q1FY23 by virtue of prudent working capital management (improvement by 5 days compared to the last fiscal). This has not only augmented our war chest for future capex (Net cash on books as on 30th Jun'22 at Rs 184 crore) but has also enabled us to maintain our high RoCEs (29.36% in Q1FY23) despite the high input cost inflation scenario.

Work on brownfield MDF expansion at Hoshiarpur is in full swing and is likely to come on stream by Oct'22-end. With regards to the upcoming greenfield MDF project at Andhra Pradesh, the project is likely to commission in H2FY24. The laminate greenfield project at Andhra Pradesh is also expected to come on stream in Q2FY24.

BALANCE SHEET

Rs. Crores

PARTICULARS	2017	2018	2019	2020	2021	2022	As on 30.06.22
Net Worth (Including Share Capital -22.25 Cr)	708.63	837.95	969.12	1,073.38	1,264.88	1,564.87	1,660.57
Debt							
- Long Term Debt (Excl Current Maturities) - FCY	78.74	96.44	72.29	51.50	23.73	-	-
- Long Term Debt (Excl Current Maturities) - INR	68.00	70.50	59.98	1.43	0.06	0.31	0.27
- Capex Buyers' Credit	92.37	101.81	41.09	-	-	55.81	60.52
- Short Term Debt (From Banks)	172.07	91.54	294.87	39.72	57.68	52.36	78.43
- Short Term Debt (From Related party)	5.00	-	-	96.16	-	-	-
Total Debt	416.18	360.29	468.23	188.81	81.47	108.48	139.22
Non Current Liabilities	10.61	10.79	2.51	29.82	23.32	42.00	43.04
Total Liabilities	1,135.42	1,209.03	1,439.86	1,292.01	1,369.67	1,715.35	1,842.83
Fixed Assets	249.41	541.71	728.60	721.11	681.72	695.98	699.26
Capital Work in Progress	284.22	120.06	18.84	8.30	21.19	164.76	197.19
Investments	96.02	96.04	97.79	113.68	116.87	154.72	175.62
Current Assets							
- Finished Goods Inventory	123.88	169.13	179.52	167.17	132.43	238.59	254.02
- Raw Material Inventory	139.95	169.08	221.45	186.93	197.73	250.94	249.54
- Sundry Debtors	335.27	314.46	293.55	258.16	297.01	348.87	365.45
- Cash, Bank & Liquid Funds	53.84	16.51	22.61	21.22	186.01	249.27	270.42
- Other Current Assets	154.30	106.50	97.56	66.75	70.17	71.30	74.49
- Loans & Advances	4.61	19.07	7.63	5.56	5.64	5.79	10.93
Less : Current Liabilities							
- Sundry Creditors	141.10	176.43	162.50	161.08	213.94	254.53	254.71
- Buyers' Credit *	140.90	141.93	0.37	32.42	15.04	63.25	55.96
- Others	137.30	131.88	163.77	143.17	188.32	181.48	178.76
Net Current Assets	392.56	344.51	495.68	369.12	471.69	665.50	735.42
Non Current Assets	113.21	106.71	98.95	79.80	78.20	34.39	35.34
Total Assets	1,135.42	1,209.03	1,439.86	1,292.01	1,369.67	1,715.35	1,842.83

*Buyers' Credit is related to payment of import vendors and hence shown as part of current liabilities for analytical purpose

NET BORROWINGS & TREASURY ASSETS

Rs. Crores

BORROWINGS	Rate of Interest	Long Term Debt	* Current Maturities	Total	Remarks
Long term Debt - ECB (FCY)	2.79%	-	18.37	18.37	
Long term Debt - Finance Lease (INR)	8.73%	0.27	0.16	0.43	
Sub Total	2.93%			18.80	
Short Term Debt					
- Packing Credit	2.70%	-	-	58.98	
- Cash Credit	7.23%	-	-	19.45	
Sub Total	3.82%			78.43	
TOTAL BORROWINGS / AVERAGE RATE OF BORROWINGS	3.65%	0.27	18.53	97.23	
TREASURY ASSETS	Rate of Interest			Total	Remarks
Cash, Bank & Liquid Funds					
Fixed Deposit	5.60%	-	-	64.00	
Fixed Deposit	5.65%	-	-	38.00	
Fixed Deposit	5.70%	-	-	34.00	
Fixed Deposit	5.75%	-	-	7.00	
Fixed Deposit	5.85%	-	-	30.00	
Fixed Deposit	5.90%	-	-	20.00	
Fixed Deposit	6.00%	-	-	11.99	
	6.55%	-	-	58.00	
Fixed Deposit	4.95%	-	-	1.10	
Fixed Deposit	4.90%	-	-	0.19	
Cash and Bank Balances	0.00%	-	-	6.14	
Sub Total	5.76%			270.42	
ICDs - Corporate Loan	10.00%	-	-	10.93	
TOTAL TREASURY ASSETS / AVERAGE RATE OF RETURNS	5.93%			281.35	
NET BORROWINGS / (TREASURY ASSETS)	-3.47%			[184.12]	

* Current maturities of loan is taken under other current liabilities in balance sheet

KEY RATIOS

KEY RATIOS	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	Q1FY23
Return on Avg Equity (ROAE) (%)	30.08%	20.26%	17.58%	15.49%	16.43%	22.99%	23.93%
Return on Avg Capital Employed (ROACE) (%)	22.89%	17.21%	17.88%	17.60%	20.00%	31.07%	29.36%
Total Outside Liabilities to Net Worth (TOL/TNW)	1.19	0.98	0.82	0.52	0.41	0.42	0.40
Total Debt / EBITDA	1.32	1.15	1.53	0.60	0.24	0.19	0.23
Total Debt / Equity Ratio	0.59	0.43	0.48	0.18	0.06	0.07	0.08
Long Term Debt (incl capex buyers credit)/ Equity Ratio	0.34	0.32	0.18	0.05	0.02	0.04	0.04
Interest Cover	9.16	7.09	5.75	6.65	25.17	50.96	34.48
Fixed Assets Turnover Ratio	3.34	2.97	3.03	3.13	3.01	3.49	3.93

Note 1: ROAE, ROACE, Total Debt/EBITDA, Interest Cover and Fixed Asset Turnover Ratio for the quarters are annualized

Note 2: Total debt and long term debt is taken as per Balance Sheet on page - 2 which excludes buyers' credit for working capital and current maturities of term loan. Both of these are considered as current liabilities.

Note 3: Annualised figures for Q1FY23



WORKING CAPITAL CYCLE

RATIOS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	Q1FY23
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	3,000.88	881.48
Debtor	In Rs Cr	335.27	314.46	293.55	258.16	297.01	348.87	365.45
Annualized Debtor Days (A)		69	58	47	41	51	42	38
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	3,000.88	881.48
Raw Material Inventory	In Rs Cr	139.95	169.08	221.45	186.93	197.73	250.94	249.54
Annualized Raw Material Inventory Days (B)		29	31	36	30	34	31	26
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	3,000.88	881.48
Finished Goods Inventory	In Rs Cr	123.88	169.13	179.52	167.17	132.43	238.59	254.02
Annualized Finished Goods Inventory Days (C)		25	31	29	27	23	29	26
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	3,000.88	881.48
Trade Payables	In Rs Cr	141.10	176.43	162.49	161.08	213.94	254.53	252.56
Buyers Credit for Raw Materials	In Rs Cr	140.90	141.93	0.37	32.42	15.04	63.25	55.96
Total Payables	In Rs Cr	282.00	318.36	162.86	193.50	228.98	317.78	310.67
Annualized Payables Days (D)		58	59	26	31	40	39	32
Cash Conversion Cycle (days) = A+B+C-D		65	62	86	67	69	63	58
Cash Conversion Cycle (months)		2.16	2.07	2.86	2.23	2.29	2.11	1.93

PROFIT & LOSS - SUMMARY

SL	PARTICULARS	UNIT	Annual						Growth %					Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
A1	NET TURNOVER	In Rs Cr	1,773.14	1,953.11	2,247.62	2,270.24	2,103.13	2,982.97	10.1%	15.1%	1.0%	-7.4%	41.8%	889.15	878.35	448.06	-1.2%	96.0%
A2	ADD: OTHER OPERATING INCOMES	In Rs Cr	9.32	14.11	16.21	12.44	10.35	17.91	51.4%	14.9%	-23.2%	-16.8%	73.1%	6.10	3.13	0.82	-	-
A3	TOTAL INCOME	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	3,000.88	10.4%	15.1%	0.8%	-7.4%	42.0%	895.25	881.48	448.88	-1.5%	96.4%
B1	MANUFACTURING & DIRECT EXPENSES	In Rs Cr	1,149.53	1,305.88	1,521.79	1,495.26	1,374.90	1,934.55	13.6%	16.5%	-1.7%	-8.0%	40.7%	579.08	581.24	286.07	0.4%	103.2%
B2	FOREX LOSS / (GAIN)	In Rs Cr	(20.07)	1.89	7.06	(2.05)	(5.95)	(6.08)	-	-	-	-	-	(1.84)	(0.08)	(0.74)	-	-
C1	GROSS PROFIT	In Rs Cr	653.00	659.45	734.98	789.47	744.53	1,072.41	1.0%	11.5%	7.4%	-5.7%	44.0%	318.01	300.32	163.55	-5.6%	83.6%
C2	GROSS PROFIT % OF TOTAL INCOME		36.6%	33.5%	32.5%	34.6%	35.2%	35.7%	-	-	-	-	-	35.5%	34.1%	36.4%	-	-
D1	SALES & OTHER EXPENSES	In Rs Cr	338.29	346.72	428.55	433.42	398.47	515.08	2.5%	23.6%	1.1%	-8.1%	29.3%	151.86	149.06	97.44	-1.8%	53.0%
D2	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	-	-	40.86	11.81	-	-	-	-	-	-	-	-	-	-	-
E1	EBITDA	In Rs Cr	314.71	312.73	306.43	315.18	334.25	557.33	-0.6%	-2.0%	2.9%	6.0%	66.7%	166.15	151.26	66.11	-9.0%	128.8%
E2	EBITDA % OF TOTAL INCOME		17.7%	15.9%	13.5%	13.8%	15.8%	18.6%	-	-	-	-	-	18.6%	17.2%	14.7%	-	-
F1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	314.71	312.73	306.43	356.04	346.06	557.33	-0.6%	-2.0%	16.2%	-2.8%	61.1%	166.15	151.26	66.11	-9.0%	128.8%
F2	EBITDA (WITHOUT EXTRA-ORDINARY ITEM) % OF TOTAL INCOME	In Rs Cr	17.7%	15.9%	13.5%	15.6%	16.4%	18.6%	-	-	-	-	-	18.6%	17.2%	14.7%	-	-
G1	EBITDA WITHOUT FOREX & EXTRA-ORDINARY ITEM	In Rs Cr	294.64	314.62	313.49	353.99	340.11	551.25	6.8%	-0.4%	12.9%	-3.9%	62.1%	164.31	151.18	65.38	-8.0%	131.2%
G2	EBITDA (W/O FOREX & EXTRA-ORDINARY ITEM) % OF TOTAL INCOME		16.5%	16.0%	13.8%	15.5%	16.1%	18.4%	-	-	-	-	-	18.4%	17.2%	14.6%	-	-
H	DEPRECIATION	In Rs Cr	52.38	81.04	49.99	67.55	62.63	67.53	54.7%	-38.3%	35.1%	-7.3%	7.8%	17.20	17.83	16.33	3.7%	9.1%

- Extra-ordinary items in the year 2019-20 pertains to impairment loss in our subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.
- In FY21, 11.81 crores pertains to reversal of income recognized in previous years which is now disallowed by court order

PROFIT & LOSS - SUMMARY - continued

SL	PARTICULARS	UNIT	Annual						Growth %					Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
I1	EBIT (E1 - H)	In Rs Cr	262.33	231.69	256.44	247.63	271.62	489.80	-11.7%	10.7%	-3.4%	9.7%	80.3%	148.95	133.44	49.78	-10.4%	168.1%
I2	EBIT % OF TOTAL INCOME		14.7%	11.8%	11.3%	10.8%	12.9%	16.3%	-	-	-	-	-	16.6%	15.1%	11.1%	-	-
J1	INTEREST	In Rs Cr	26.71	27.96	35.36	29.35	11.38	7.07	4.7%	26.5%	-17.0%	-61.2%	-37.9%	1.61	1.79	1.96	11.2%	-8.6%
J2	FOREX TREATED AS BORROWING COST	In Rs Cr	1.93	4.72	9.22	7.90	(0.59)	2.54	-	-	-	-	-	1.59	2.08	0.75	-	-
J3	TOTAL BORROWING COST	In Rs Cr	28.64	32.68	44.58	37.25	10.79	9.61	14.1%	36.4%	-16.5%	-71.0%	-10.9%	3.20	3.87	2.71	21.0%	42.9%
K1	PROFIT BEFORE TAX	In Rs Cr	233.69	199.01	211.86	210.38	260.83	480.19	-14.8%	6.5%	-0.7%	24.0%	84.1%	145.75	129.57	47.07	-11.1%	175.2%
K2	PBT AS % OF TOTAL INCOME		13.1%	10.1%	9.4%	9.2%	12.3%	16.0%	-	-	-	-	-	16.3%	14.7%	10.5%	-	-
L	TOTAL FOREX (GAIN) / LOSS (IN EBITDA AND FINANCE COST)	In Rs Cr	(18.14)	6.61	16.28	5.85	(6.54)	(3.54)	-	-	-	-	-	(0.25)	2.00	0.01	-	-
M1	PROFIT BEFORE TAX (EXCLUDING FOREX)	In Rs Cr	215.55	205.62	228.14	216.23	254.29	476.65	-4.6%	11.0%	-5.2%	17.6%	87.4%	145.50	131.56	47.09	-9.6%	179.4%
M2	PBT (EXCLUDING FOREX) AS % OF TOTAL INCOME	In Rs Cr	12.1%	10.5%	10.1%	9.5%	12.0%	15.9%	-	-	-	-	-	16.3%	14.9%	10.5%	-	-
N1	CURRENT TAX	In Rs Cr	50.41	42.23	45.15	48.34	64.47	121.05	-	-	-	-	-	20.15	33.70	13.20	-	-
N2	MAT CREDIT / DEFERRED TAX	In Rs Cr	(2.28)	0.14	7.95	3.87	4.29	33.87	-	-	-	-	-	34.57	(0.60)	(0.01)	-	-
N3	TOTAL TAX EXPENSES	In Rs Cr	48.13	42.37	53.10	52.21	68.76	154.92	-12.0%	25.3%	-1.7%	31.7%	125.3%	54.72	33.10	13.19	-39.5%	151.0%
N4	TAX AS % OF PBT		20.6%	21.3%	25.1%	24.8%	26.4%	32.3%	-	-	-	-	-	37.5%	25.5%	28.0%	-	-
O1	PROFIT AFTER TAX	In Rs Cr	185.56	156.64	158.76	158.17	192.07	325.27	-15.6%	1.4%	-0.4%	21.4%	69.4%	91.03	96.47	33.89	6.0%	184.7%
O2	PROFIT AS % OF TOTAL INCOME		10.4%	8.0%	7.0%	6.9%	9.1%	10.8%	-	-	-	-	-	10.2%	10.9%	7.5%	-	-

Note: The company has opted for the new tax regime from the financial year 2021-22

PLYWOOD - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual						Growth %					Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
A	VOLUME																	
A1	-Plywood	CBM	1,97,474	2,08,382	2,20,442	2,20,813	2,07,665	2,81,040	5.5%	5.8%	0.2%	-6.0%	35.3%	82,320	83,017	40,114	0.8%	107.0%
A2	-Deco Ply	CBM	8,756	8,873	10,609	10,292	7,481	8,734	1.3%	19.6%	-3.0%	-27.3%	16.7%	2,343	2,507	1,378	7.0%	81.9%
A3	-Commercial Veneer	CBM	45,490	36,671	21,586	13,089	7,482	8,289	-19.4%	-41.1%	-39.4%	-42.8%	10.8%	2,735	2,491	1,262	-8.9%	97.4%
B	NET SALES VALUE																	
B1	-Plywood	In Rs Cr	958.06	987.14	1,038.44	1,034.00	984.13	1,408.18	3.0%	5.2%	-0.4%	-4.8%	43.1%	424.99	424.73	198.92	-0.1%	113.5%
B2	-Deco Ply	In Rs Cr	118.47	123.93	152.49	150.83	110.09	142.44	4.6%	23.0%	-1.1%	-27.0%	29.4%	41.32	42.33	20.40	2.4%	107.5%
B3	-Commercial Veneer	In Rs Cr	184.40	152.23	82.46	46.16	25.90	28.70	-17.4%	-45.8%	-44.0%	-43.9%	10.8%	9.45	6.48	3.18	-31.5%	103.6%
	Total	In Rs Cr	1,260.93	1,263.30	1,273.39	1,230.99	1,120.12	1,579.32	0.2%	0.8%	-3.3%	-9.0%	41.0%	475.76	473.54	222.50	-0.5%	112.8%
C	AVERAGE																	
C1	-Plywood	Rs.	48,516	47,372	47,107	46,827	47,390	50,106	-2.4%	-0.6%	-0.6%	1.2%	5.7%	51,627	51,162	49,589	-0.9%	3.2%
C2	-Deco Ply	Rs.	1,35,302	1,39,671	1,43,736	1,46,551	1,47,153	1,63,087	3.2%	2.9%	2.0%	0.4%	10.8%	1,76,355	1,68,847	1,48,041	-4.3%	14.1%
C3	-Commercial Veneer	Rs.	40,536	41,512	38,201	35,266	34,615	34,624	2.4%	-8.0%	-7.7%	-1.8%	0.0%	34,552	25,994	25,198	-24.8%	3.2%

PLYWOOD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual						Growth %					Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
A1	NET TURNOVER	In Rs Cr	1,260.93	1,263.30	1,273.39	1,230.99	1,120.12	1,579.32	0.2%	0.8%	-3.3%	-9.0%	41.0%	475.76	473.54	222.50	-0.5%	112.8%
A2	ADD: OTHER OPERATING INCOME / INDAS ADJUSTMENT	In Rs Cr	0.88	5.64	4.70	3.30	3.05	4.49	-	-	-	-	-	0.95	1.21	0.11	-	-
A3	TOTAL INCOME	In Rs Cr	1,261.81	1,268.94	1,278.09	1,234.29	1,123.17	1,583.81	0.6%	0.7%	-3.4%	-9.0%	41.0%	476.71	474.75	222.62	-0.4%	113.3%
B1	GROSS PROFIT	In Rs Cr	429.32	372.48	395.55	367.69	330.73	487.56	-13.2%	6.2%	-7.0%	-10.1%	47.4%	150.53	132.47	66.40	-12.0%	99.5%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	34.0%	29.4%	30.9%	29.8%	29.4%	30.8%	-	-	-	-	-	31.6%	27.9%	29.8%	-	-
C1	EBITDA	In Rs Cr	216.37	181.17	174.43	112.32	121.19	223.45	-16.3%	-3.7%	-35.6%	7.9%	84.4%	71.73	49.50	17.25	-31.0%	187%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	17.1%	14.3%	13.6%	9.1%	10.8%	14.1%	-	-	-	-	-	15.0%	10.4%	7.7%	-	-
D	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	-	-	40.86	11.81	-	-	-	-	-	-	-	-	-	-	-
E1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	216.37	181.17	174.43	153.18	133.00	223.45	-16.3%	-3.7%	-12.2%	-13.2%	68.0%	71.73	49.50	17.25	-31.0%	186.9%
E2	EBITDA % OF TOTAL INCOME	In Rs Cr	17.1%	14.3%	13.6%	12.4%	11.8%	14.1%	-	-	-	-	-	15.0%	10.4%	7.7%	-	-
F1	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY ITEM)	In Rs Cr	209.87	180.10	178.11	152.92	129.17	222.28	-14.2%	-1.1%	-14.1%	-15.5%	72.1%	71.44	50.18	17.10	-29.8%	193.5%
F2	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY) % OF TOTAL INCOME	In Rs Cr	16.6%	14.2%	13.9%	12.4%	11.5%	14.0%	-	-	-	-	-	15.0%	10.6%	7.7%	-	-
G1	DEPRECIATION	In Rs Cr	18.95	20.34	8.63	12.11	11.11	13.08	7.3%	-57.6%	40.4%	-8.3%	17.7%	3.66	4.14	3.01	13.3%	37.6%
G2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	16.98	8.08	17.08	8.15	18.37	12.74	-	-	-	-	-	8.80	4.70	-0.02	-	-
H1	SEGMENT PROFIT = (C1-G1+G2)	In Rs Cr	214.40	168.91	182.88	108.35	128.46	223.11	-21.2%	8.3%	-40.8%	18.6%	73.7%	76.87	50.06	14.22	-34.9%	252.0%
H2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	17.0%	13.3%	14.3%	8.8%	11.4%	14.1%	-	-	-	-	-	16.1%	10.5%	6.4%	-	-
I1	FOREX LOSS / (GAIN)	In Rs Cr	(6.50)	(1.07)	3.68	(0.25)	(3.84)	(1.17)	-	-	-	-	-	(0.29)	0.68	(0.16)	-	-
I2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	207.90	167.84	186.56	108.10	124.62	221.94	-19.3%	11.2%	-42.1%	15.3%	78.1%	76.58	50.74	14.07	-33.7%	260.7%
I3	SEGMENT PROFIT EXCLUDING FOREX DIFFERENCE %		16.5%	13.2%	14.6%	8.8%	11.1%	14.0%	-	-	-	-	-	16.1%	10.7%	6.3%	-	-

- Extra-ordinary items in the year 2019-20 pertains to impairment loss in our subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.
- In FY21 Q3, 11.81 crores pertains to reversal of income recognized in previous years which is now disallowed by court order

LAMINATES - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %					Quarter			Growth %		
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
A	VOLUME																	
A1	- Laminates	NOS.	49,25,024	54,06,918	58,58,029	61,61,428	54,87,222	67,06,596	9.8%	8.3%	5.2%	-10.9%	22.2%	19,52,579	18,35,286	11,46,575	-6.0%	60.1%
A2	- Pre-Lam	SQM	9,03,697	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A3	- Exteria Grade Laminates	NOS.	9,781	14,429	20,934	28,453	30,557	42,641	47.5%	45.1%	35.9%	7.4%	39.5%	12,264	13,259	5,283	8.1%	151.0%
B	NET SALES VALUE																	
B1	- Laminates	In Rs Cr	324.13	361.59	420.35	439.32	390.54	541.83	11.6%	16.3%	4.5%	-11.1%	38.7%	161.61	154.03	84.12	-4.7%	83.1%
B2	- Pre-Lam	In Rs Cr	33.33	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
B3	- Exteria Grade Laminates	In Rs Cr	6.11	8.36	11.84	15.26	17.42	25.23	36.8%	41.6%	28.9%	14.2%	44.8%	7.24	7.88	3.15	8.8%	150.2%
	TOTAL LAMINATES SEGMENT	In Rs Cr	363.57	369.95	432.19	454.58	407.96	567.06	1.8%	16.8%	5.2%	-10.3%	39.0%	168.85	161.91	87.27	-4.1%	85.5%
C	AVERAGE																	
C1	- Laminates	Rs.	658	669	718	713	712	808	1.6%	7.3%	-0.6%	-0.2%	13.5%	828	839	734	1.4%	14.4%
C2	- Pre-Lam	Rs.	369	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
C3	- Exteria Grade Laminates	Rs.	6,247	5,794	5,656	5,363	5,701	5,917	-7.3%	-2.4%	-5.2%	6.3%	3.8%	5,903	5,943	5,963	0.7%	-0.3%

Note:

1. Pre-Lam has been excluded from the Laminates segment from FY17-18 onwards and the same has been taken to Particle board.
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.

LAMINATES - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %					Quarter			Growth %		
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
A1	Net Turnover	In Rs Cr	363.57	369.95	432.19	454.58	407.96	567.06	1.8%	16.8%	5.2%	-10.3%	39.0%	168.85	161.91	87.27	-4.1%	85.5%
A2	Add: Other Operating Incomes/IndAS Adjustment	In Rs Cr	7.15	8.03	6.81	8.76	7.06	7.60	-	-	-	-	-	4.74	1.65	0.61	-	-
A3	TOTAL INCOME	In Rs Cr	370.72	377.98	439.00	463.34	415.02	574.66	2.0%	16.1%	5.5%	-10.4%	38.5%	173.59	163.56	87.88	-5.8%	86.1%
B1	GROSS PROFIT	In Rs Cr	127.95	130.33	122.00	164.66	161.77	207.41	1.9%	-6.4%	35.0%	-1.8%	28.2%	54.54	52.84	31.94	-3.1%	65.4%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	34.5%	34.5%	27.8%	35.5%	39.0%	36.1%	-	-	-	-	-	31.4%	32.3%	36.3%	-	-
C1	EBITDA	In Rs Cr	58.64	59.62	38.61	62.67	74.21	90.38	1.7%	-35.2%	62.3%	18.4%	21.8%	20.90	21.86	13.65	4.6%	60.2%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	15.8%	15.8%	8.8%	13.5%	17.9%	15.7%	-	-	-	-	-	12.0%	13.4%	15.5%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	53.36	60.94	36.82	60.95	72.41	85.78	14.2%	-39.6%	65.5%	18.8%	18.5%	19.46	20.85	13.05	7.1%	59.7%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	14.4%	16.1%	8.4%	13.2%	17.4%	14.9%	-	-	-	-	-	11.2%	12.7%	14.9%	-	-
E1	DEPRECIATION	In Rs Cr	10.21	10.73	7.23	10.04	10.21	11.90	5.1%	-32.6%	38.9%	1.7%	16.6%	3.03	3.08	2.85	1.5%	7.9%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	3.52	2.81	2.36	3.50	5.56	7.87	-	-	-	-	-	3.77	3.15	1.17	-	-
F1	SEGMENT PROFIT	In Rs Cr	51.95	51.71	33.74	56.13	69.56	86.34	-0.5%	-34.7%	66.4%	23.9%	24.1%	21.64	21.93	11.96	1.4%	83.4%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	14.0%	13.7%	7.7%	12.1%	16.8%	15.0%	-	-	-	-	-	12.5%	13.4%	13.6%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	(5.28)	1.32	(1.79)	(1.72)	(1.80)	(4.60)	-	-	-	-	-	(1.44)	(1.02)	(0.60)	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	46.67	53.03	31.95	54.41	67.76	81.74	13.6%	-39.7%	70.3%	24.5%	20.6%	20.19	20.92	11.36	3.6%	84.1%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		12.6%	14.0%	7.3%	11.7%	16.3%	14.2%	-	-	-	-	-	11.6%	12.8%	12.9%	-	-

Note:

1. Pre-Lam has been excluded from the Laminates segment from FY17-18 onwards and the same has been taken to Particle board.
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.

MDF - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %					Quarter			Growth %		
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 VS 19	19 VS 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
A	VOLUME																	
A1	PLAIN MDF	CBM	-	48,307	1,15,563	1,30,989	1,21,617	1,40,846	-	139.2%	13.3%	-7.2%	15.8%	38,426	35,387	25,631	-7.9%	38.1%
A2	PRELAM MDF	CBM	-	-	16,666	22,186	25,634	37,090	-	-	33.1%	15.5%	44.7%	9,711	9,922	6,205	2.2%	59.9%
A3	TOTAL	CBM	-	48,307	1,32,229	1,53,175	1,47,251	1,77,936	-	173.7%	15.8%	-3.9%	20.8%	48,137	45,309	31,836	-5.9%	42.3%
B	NET SALES VALUE																	
B1	PLAIN MDF	In Rs Cr	-	112.80	243.86	281.63	272.96	398.61	-	116.2%	15.5%	-3.1%	46.0%	117.80	111.11	67.23	-5.7%	65.3%
B2	PRELAM MDF	In Rs Cr	-	-	51.27	68.75	86.28	156.82	-	-	34.1%	25.5%	81.8%	44.84	44.28	23.73	-1.2%	86.6%
B3	TOTAL	In Rs Cr	-	112.80	295.13	350.38	359.24	555.43		161.6%	18.7%	2.5%	54.6%	162.64	155.39	90.96	-4.5%	70.8%
C	AVERAGE																	
C1	PLAIN MDF	Rs.	-	23,351	21,102	21,500	22,444	28,301	-	-9.6%	1.9%	4.4%	26.1%	30,657	31,399	26,230	2.4%	19.7%
C2	PRELAM MDF	Rs.	-	-	30,763	30,988	33,658	42,280	-	-	0.7%	8.6%	25.6%	46,172	44,628	38,243	-3.3%	16.7%
C3	TOTAL	Rs.		23,351	22,320	22,874	24,396	31,215	-	-4.4%	2.5%	6.7%	27.9%	33,787	34,296	28,571	1.5%	20.0%

MDF - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual						Growth %					Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
B1	GROSS PROFIT	In Rs Cr	-	41.93	90.43	139.31	141.74	238.75	-	115.7%	54.1%	1.7%	68.4%	72.08	71.06	39.61	-1.4%	79.4%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	-	34.8%	30.6%	39.7%	39.4%	42.6%	-	-	-	-	-	44.3%	45.7%	43.5%	-	-
C1	EBITDA	In Rs Cr	-	21.27	38.34	86.73	92.80	177.80	-	80.3%	126.2%	7.0%	91.6%	53.33	54.31	25.54	1.8%	112.6%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	-	17.6%	13.0%	24.7%	25.8%	31.7%	-	-	-	-	-	32.8%	34.9%	28.1%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	-	22.86	40.81	86.68	92.73	177.74	-	78.5%	112.4%	7.0%	91.7%	53.30	54.32	25.54	1.9%	112.6%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	-	19.0%	13.8%	24.7%	25.8%	31.7%	-	-	-	-	-	32.7%	34.9%	28.1%	-	-
E1	DEPRECIATION	In Rs Cr	-	23.91	18.64	19.54	19.42	19.66	-	-22.0%	4.8%	-0.6%	1.2%	4.87	4.88	4.88	0.2%	0.0%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.18	0.31	1.30	3.05	7.06	-	-	-	-	-	5.51	3.35	0.52	-	-
F1	SEGMENT PROFIT	In Rs Cr	-	-2.46	20.01	68.49	76.43	165.20	-	-914.0%	242.3%	11.6%	116.2%	53.97	52.78	21.18	-2.2%	149.2%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	-	-2.0%	6.8%	19.5%	21.3%	29.5%	-	-	-	-	-	33.2%	33.9%	23.3%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	-	1.59	2.47	(0.05)	(0.06)	(0.06)	-	-	-	-	-	(0.03)	0.01	0.00	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	-	(0.87)	22.48	68.44	76.37	165.14	-	-2689%	204.4%	11.6%	116.2%	53.94	52.79	21.18	-2.1%	149.2%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-	-0.7%	7.6%	19.5%	21.2%	29.4%	-	-	-	-	-	33.1%	33.9%	23.3%	-	-

PARTICLE BOARD - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					2021-22	Growth %					Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21		17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
A	<u>VOLUME</u>																	
A1	PLAIN PARTICLE BOARD	CBM	13,141	23,808	25,916	28,340	23,680	22,154	81.2%	8.9%	9.4%	-16.4%	-6.4%	5,003	5,087	4,329	1.7%	17.5%
A2	PRELAM PARTICLE BOARD	CBM	6,374	22,185	35,979	34,405	31,292	50,780	248.1%	62.2%	-4.4%	-9.0%	62.3%	15,505	16,450	8,167	6.1%	101.4%
A3	TOTAL	CBM	19,515	45,993	61,895	62,745	54,971	72,934	135.7%	34.6%	1.4%	-12.4%	32.7%	20,509	21,537	12,496	5.0%	72.4%
B	<u>NET SALES VALUE</u>																	
B1	PLAIN PARTICLE BOARD	In Rs Cr	16.48	26.32	28.42	31.58	26.83	32.49	59.7%	8.0%	11.1%	-15.0%	21.1%	8.29	8.17	5.99	-1.4%	36.4%
B2	PRELAM PARTICLE BOARD	In Rs Cr	6.65	46.61	69.05	67.53	63.25	118.06	600.9%	48.1%	-2.2%	-6.3%	86.7%	38.46	42.90	17.79	11.5%	141.1%
B3	TOTAL	In Rs Cr	23.13	72.93	97.47	99.11	90.08	150.55	215.3%	33.6%	1.7%	-9.1%	67.1%	46.75	51.07	23.78	9.2%	114.8%
C	<u>AVERAGE</u>																	
C1	PLAIN PARTICLE BOARD	Rs.	12,541	11,055	10,966	11,143	11,330	14,666	-11.8%	-0.8%	1.6%	1.7%	29.4%	16,569	16,061	13,837	-3.1%	16.1%
C2	PRELAM PARTICLE BOARD	Rs.	10,433	21,010	19,192	19,628	20,213	23,249	101.4%	-8.7%	2.3%	3.0%	15.0%	24,804	26,079	21,783	5.1%	19.7%
C3	TOTAL	Rs.	11,852	15,857	15,748	15,796	16,387	20,642	33.8%	-0.7%	0.3%	3.7%	26.0%	22,795	23,713	19,030	4.0%	24.6%

Note:

1. Pre-Lam Particle board has been included in Particle board segment from FY17-18 onwards instead of Laminates
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.

PARTICLE BOARD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual						Growth %					Quarter			Growth %		
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY	
A3	ADD: CHANGE IN INVENTORY	In Rs Cr	3.58	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A4	TOTAL INCOME(INCL. INVENTORY)	In Rs Cr	26.71	72.93	97.47	99.11	90.08	150.80	173.0%	33.6%	1.7%	-9.1%	67.4%	47.01	51.07	23.78	8.6%	114.8%	
B1	GROSS PROFIT	In Rs Cr	6.83	22.65	32.84	37.99	31.24	61.41	231.6%	45.0%	15.7%	-17.8%	96.6%	20.01	23.84	9.62	19.1%	147.8%	
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	25.6%	31.1%	33.7%	38.3%	34.7%	40.7%	-	-	-	-	-	42.6%	46.7%	40.5%	-	-	
C1	EBITDA	In Rs Cr	5.16	13.86	21.89	24.07	18.08	40.77	168.6%	58.0%	10.0%	-24.9%	125.5%	13.45	18.42	5.96	37.0%	209.0%	
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	19.3%	19.0%	22.5%	24.3%	20.1%	27.0%	-	-	-	-	-	28.6%	36.1%	25.1%	-	-	
D1	EBITDA (WITHOUT FOREX)	In Rs Cr	5.14	14.05	22.07	23.94	18.01	40.81	173.3%	57.1%	8.5%	-24.8%	126.6%	13.46	18.55	6.01	37.8%	208.8%	
D2	EBITDA (WITHOUT FOREX) % OF TOTAL INCOME	In Rs Cr	19.2%	19.3%	22.6%	24.2%	20.0%	27.1%	-	-	-	-	-	28.6%	36.3%	25.3%	-	-	
E1	DEPRECIATION	In Rs Cr	12.10	16.03	4.57	5.05	4.54	5.37	32.4%	-71.5%	10.5%	-10.0%	18.2%	1.38	1.41	1.22	2.2%	15.1%	
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.38	0.39	0.34	0.33	2.15	-	-	-	-	-	1.53	0.84	0.13	-	-	
F1	SEGMENT PROFIT = (C1-E1+E2)	In Rs Cr	(6.94)	(1.79)	17.71	19.36	13.87	37.55	-74.2%	-1088.5%	9.3%	-28.4%	170.8%	13.60	17.86	4.87	31.3%	266.6%	
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	-26.0%	-2.5%	18.2%	19.5%	15.4%	24.9%	-	-	-	-	-	28.9%	35.0%	20.5%	-	-	
G1	FOREX LOSS /(GAIN)	In Rs Cr	(0.02)	0.19	0.18	(0.13)	(0.07)	0.03	-	-	-	-	-	0.01	0.12	0.04	-	-	
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	(6.96)	(1.60)	17.89	19.23	13.80	37.59	-77.0%	-1217.0%	7.5%	-28.3%	172.5%	13.61	17.98	4.91	32.1%	265.9%	
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-26.1%	-2.2%	18.4%	19.4%	15.3%	24.9%	-	-	-	-	-	29.0%	35.2%	20.7%	-	-	

Note:

1. Pre-Lam Particle board has been included in Particle board segment from FY17-18 onwards instead of Laminates
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.

LOGISTICS (CFS) - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %					Quarter			Growth %		
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
A	<u>VOLUME</u>																	
A1	- CFS	TEUs	80,153	80,936	69,055	59,904	53,356	54,482	1.0%	-14.7%	-13.3%	-10.9%	2.1%	15,848	12,679	12,487	-20.0%	1.5%
B	<u>NET SALES VALUE</u>																	
B1	- CFS	In Rs Cr	87.61	99.32	99.18	86.26	82.26	77.52	13.4%	-0.1%	-13.0%	-4.6%	-5.8%	21.41	20.66	18.14	-3.5%	13.9%
C	<u>AVERAGE</u>																	
C1	- CFS	Rs.	10,930	12,271	14,362	14,400	15,418	14,229	12.3%	17.0%	0.3%	7.1%	-7.7%	13,506	16,295	14,527	20.6%	12.2%

LOGISTICS (CFS) - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %					Quarter			Growth %		
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
A1	Net Turnover	In Rs Cr	87.61	99.32	99.18	86.26	82.26	77.52	13.4%	-0.1%	-13.0%	-4.6%	-5.8%	21.41	20.66	18.14	-3.5%	13.9%
A2	Add: Other Operating Incomes	In Rs Cr	0.40	0.12	3.81	0.24	0.07	0.09	-	-	-	-	-	0.04	0.05	0.01	-	-
A3	TOTAL INCOME	In Rs Cr	88.01	99.44	102.99	86.50	82.33	77.62	13.0%	3.6%	-16.0%	-4.8%	-5.7%	21.44	20.71	18.15	-3.4%	14.1%
B1	GROSS PROFIT	In Rs Cr	77.28	87.65	88.34	71.91	67.97	63.74	13.4%	0.8%	-18.6%	-5.5%	-6.2%	17.95	17.18	14.57	-4.3%	17.9%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	87.8%	88.1%	85.8%	83.1%	82.6%	82.1%	-	-	-	-	-	83.7%	82.9%	80.2%	-	-
C1	EBITDA	In Rs Cr	34.41	38.21	33.42	29.22	24.20	18.62	11.0%	-12.5%	-12.6%	-17.2%	-23.1%	4.89	5.80	3.69	18.4%	56.9%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	39.1%	38.4%	32.4%	33.8%	29.4%	24.0%	-	-	-	-	-	22.8%	28.0%	20.3%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	34.41	38.21	33.42	29.22	24.20	18.62	11.0%	-12.5%	-12.6%	-17.2%	-23.1%	4.89	5.80	3.69	18.4%	56.9%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	39.1%	38.4%	32.4%	33.8%	29.4%	24.0%	-	-	-	-	-	22.8%	28.0%	20.3%	-	-
E1	DEPRECIATION	In Rs Cr	10.87	10.03	7.42	14.09	10.89	11.00	-7.8%	-26.0%	89.8%	-22.7%	1.0%	2.67	2.69	2.76	0.8%	-2.5%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.02	-	0.01	0.11	0.10	-	-	-	-	-	0.29	0.10	0.01	-	-
F1	SEGMENT PROFIT	In Rs Cr	23.54	28.20	26.00	15.14	13.41	7.72	19.8%	-7.8%	-41.8%	-11.4%	-42.4%	2.52	3.21	0.94	27.3%	239.6%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	26.7%	28.4%	25.2%	17.5%	16.3%	9.9%	-	-	-	-	-	11.7%	15.5%	5.2%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	23.54	28.20	26.00	15.14	13.41	7.72	19.8%	-7.8%	-41.8%	-11.4%	-42.4%	2.52	3.21	0.94	27.3%	239.6%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		26.7%	28.4%	25.2%	17.5%	16.3%	9.9%	-	-	-	-	-	11.7%	15.5%	5.2%	-	-

OTHERS - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual						Growth %					Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	17 vs 18	18 vs 19	19 vs 20	20 vs 21	21 vs 22	Mar'22	Jun'22	Jun'21	QoQ	YoY
A1	Net Turnover	In Rs Cr	41.17	34.79	50.24	48.92	43.47	53.08	-15.5%	44.4%	-2.6%	-11.1%	22.1%	13.75	15.78	5.41	14.8%	191.6%
A2	Add: Other Operating Incomes	In Rs Cr	0.90	0.01	0.66	0.02	0.01	0.01	-	-	-	-	-	0.01	0.00	0.00	-	-
A3	TOTAL INCOME	In Rs Cr	42.07	34.80	50.90	48.94	43.47	53.10	-17.3%	46.3%	-3.9%	-11.2%	22.1%	13.75	15.79	5.42	14.8%	191.5%
B1	GROSS PROFIT	In Rs Cr	3.68	4.39	8.29	9.01	11.36	13.53	19.3%	88.8%	8.7%	26.0%	19.1%	2.88	2.95	1.40	2.2%	110.2%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	8.7%	12.6%	16.3%	18.4%	26.1%	25.5%	-	-	-	-	-	20.9%	18.7%	25.9%	-	-
C1	EBITDA	In Rs Cr	(7.43)	(1.41)	2.75	2.40	5.97	7.35	-81.0%	-294.6%	-12.9%	149.4%	23.1%	0.97	1.46	0.21	50.7%	590.9%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	-17.7%	-4.1%	5.4%	4.9%	13.7%	13.9%	-	-	-	-	-	7.1%	9.3%	3.9%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	(7.97)	(1.55)	3.36	2.50	5.79	7.06	-80.5%	-316.3%	-25.6%	131.6%	22.0%	0.88	1.58	0.18	79.7%	758.1%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	-18.9%	-4.5%	6.6%	5.1%	13.3%	13.3%	-	-	-	-	-	6.4%	10.0%	3.4%	-	-
E1	DEPRECIATION	In Rs Cr	0.25	0.01	0.01	0.02	0.03	0.03	-	-	-	-	-	0.01	0.01	0.01	-	-
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.01	-	-	-	-	-	-	-	-	-	-0.01	0.01	-	-	-
F1	SEGMENT PROFIT	In Rs Cr	(7.68)	(1.42)	2.74	2.37	5.94	7.33	-81.5%	-293.3%	-13.4%	150.4%	23.3%	0.95	1.47	0.20	53.6%	616.8%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	-18.3%	-4.1%	5.4%	4.8%	13.7%	13.8%	-	-	-	-	-	6.9%	9.3%	3.8%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	(0.54)	(0.14)	0.61	0.10	(0.18)	(0.29)	-	-	-	-	-	(0.09)	0.12	(0.03)	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	(8.22)	(1.56)	3.35	2.48	5.76	7.04	-81.1%	-315.1%	-26.1%	132.5%	22.2%	0.86	1.58	0.18	83.4%	794.8%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-19.5%	-4.5%	6.6%	5.1%	13.2%	13.3%	-	-	-	-	-	6.3%	10.0%	3.3%	-	-

CAPEX DETAILS

Particulars	Budgeted Cost	2014-15 to 2017-18	2018-19	2019-20	2020-21	2021-22	Q1 FY23	Q2-Q4 FY2023	2023-24	2023-24 Onwards	Total
MDF - Hoshiarpur Plant	380.00	335.62	13.65	4.82	1.42	-	-	-	-	-	355.51
MDF - Expansion at Hoshiarpur	220.00	-	-	-	15.74	129.84	45.65	28.77	-	-	220.00
MDF - Greenfield at Andhra Pradesh *	600.00	-	-	-	-	36.05	20.95	200.00	343.00	-	600.00
Laminates - Greenfield at Andhra Pradesh *	200.00	-	-	-	-	-	-	50.00	75.00	75.00	200.00
Plywood at Punjab	51.00	-	-	-	-	-	-	-	51.00	-	51.00
Solar Plant	14.00	-	-	-	-	8.68	0.70	4.62	-	-	14.00
Particle Board	67.73	60.53	-	-	-	-	-	-	-	-	60.53
Laminate	62.50	48.05	15.62	9.72	17.04	10.90	6.72	10.00	-	-	118.05
Gabon - Veneer Unit	30.00	-	5.89	10.19	2.70	3.43	-	-	-	-	22.21
Solar Panel Project	40.00	4.80	22.94	0.84	0.70	-	-	-	-	-	29.28
CFS	-	20.08	12.63	30.67	0.42	0.63	-	-	-	-	64.43
Corporate Office + Interior Work	60+50=110	75.26	34.87	-14.97	1.50	5.54	-	-	-	-	102.20
Joka Unit	-	22.74	9.56	3.41	7.92	17.36	2.46	-	-	-	63.45
Gandhidham Unit	-	18.10	1.60	0.52	1.04	4.88	2.22	-	-	-	28.36
Karnal Unit	-	6.68	4.98	1.48	1.12	7.11	3.69	-	-	-	25.06
Guwahati Unit	-	24.98	6.16	2.31	6.97	7.17	3.66	-	-	-	51.25
Chennai Unit	-	16.17	22.46	5.07	6.58	16.00	6.22	-	-	-	72.50
Others	-	7.08	2.41	3.62	0.57	5.83	5.74	30.00	20.00	-	75.25
TOTAL	1,775.23	640.09	152.77	73.38	63.72	253.42	98.01	323.39	489.00	75.00	2,153.08

Note: *MDF and Laminate greenfield project shall be undertaken through Century Panels Ltd. which is 100% subsidiary of Century Plyboards (India) Ltd

TERM LOAN PROJECTION

Rs. Crores

PARTICULARS	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	Q1FY23	Q2-Q4FY23	2023-24
OPENING									
- ECB	61.03	97.88	118.15	102.81	78.67	50.21	24.47	18.37	-
- Buyer's Credit - PB & Others	-	9.60	11.61	-	-	-	-	-	-
- Buyer's Credit - MDF	-	73.67	82.12	41.09	-	-	55.81	55.81	55.81
- Rupee Term Loan	39.34	83.11	82.68	68.30	-	-	-	-	-
Total	100.37	264.26	294.56	212.20	78.67	50.21	80.28	74.18	55.81
ADDITIONS									
- ECB	66.11	38.94	63.90	-	-	-	-	-	-
- Buyer's Credit - PB & Others	9.60	3.87	-	-	-	-	-	-	-
- Buyer's Credit - MDF	73.67	23.13	-	-	-	55.81	-	-	-
- Rupee Term Loan	66.27	20.00	-	-	-	-	-	-	-
Total	215.65	85.94	63.90	-	-	55.81	-	-	-
REPAYMENTS									
- ECB	29.26	18.67	79.24	24.14	28.46	25.74	6.10	18.37	-
- Buyer's Credit - PB & Others	-	1.86	11.61	-	-	-	-	-	-
- Buyer's Credit - MDF	-	14.68	41.03	41.09	-	-	-	-	55.81
- Rupee Term Loan	22.50	20.43	14.38	68.30	-	-	-	-	-
Total	51.76	55.64	146.26	133.53	28.46	25.74	6.10	18.37	55.81
CLOSING BALANCE	Reinstated	Reinstated	Reinstated	Reinstated	Reinstated	Reinstated			
- ECB	97.88	118.15	102.81	78.67	50.21	24.47	18.37	-	-
- Buyer's Credit - PB & Others	9.60	11.61	-	-	-	-	-	-	-
- Buyer's Credit - MDF	73.67	82.12	41.09	-	-	55.81	55.81	55.81	-
- Rupee Term Loan	83.11	82.68	68.30	-	-	-	-	-	-
Total	264.26	294.56	212.20	78.67	50.21	80.28	74.18	55.81	-
Add : Other Capex Buyers Credit	9.10	8.08	-	-	-	-			
Less : Current Maturities	38.39	36.03	45.10	27.17	26.48	24.48			
Add : Financial Lease & Other Debits	4.14	2.14	6.26	1.43	0.06	0.32			
Long Term Borrowings	239.11	268.75	173.36	52.93	23.79	56.12			

Note: Term loan projections are based on original payment schedule. However, we propose to prepay the term loans.

FUND FLOW STATEMENT

Rs. Crores

SUMMARY	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	Q1FY23
OPENING CASH/CASH EQUIVALENT	19.04	53.84	16.51	22.61	21.22	186.01	249.27
ADD: OPERATIONAL CASH INFLOW / (OUTFLOW)	210.82	158.11	260.02	212.28	244.75	242.60	98.47
LESS: DIVIDEND PAYMENTS	0.00	26.74	26.74	53.57	0.00	22.22	0.00
LESS: LONG TERM NET CASH OUTFLOW	176.02	168.70	227.18	160.10	79.96	157.12	77.32
CLOSING CASH/CASH EQUIVALENT	53.84	16.51	22.61	21.22	186.01	249.27	270.42

OPERATIONAL CASH FLOW	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	Q1FY23
INFLOWS							
Cash Profit (PAT + Depreciation + OCI)	235.95	237.10	207.95	225.37	254.14	389.73	113.52
Increase of Short Term Borrowings	13.03	0.00	203.33	0.00	17.96	0.00	26.07
Increase of Buyers Credit	0.00	1.03	0.00	32.05	0.00	48.21	0.00
Increase in Loan from Related Parties	5.00	0.00	0.00	96.16	0.00	0.00	0.00
Increase of Payables	56.77	35.33	0.00	0.00	52.86	40.59	0.00
Decrease of Raw Material Inventory	9.70	0.00	0.00	34.52	0.00	0.00	1.40
Decrease of Finished Goods Inventory	1.62	0.00	0.00	12.35	34.74	0.00	0.00
Decrease in Receivables	0.00	20.81	20.91	35.39	0.00	0.00	0.00
Decrease in other operational assets	0.00	33.34	20.38	32.88	0.00	0.00	0.00
Increase in other operational liabilities	20.41	0.00	25.70	0.00	43.10	0.00	0.00
Increase in Income Tax provision	4.75	0.00	0.00	8.17	8.64	0.00	17.90
Sub Total	347.23	327.61	478.27	476.89	411.44	478.53	158.89

OUTFLOWS	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	Q1FY23
Decrease of Short Term Borrowings	0.00	80.53	0.00	255.15	0.00	5.32	0.00
Decrease in Buyers Credit	21.58	0.00	141.56	0.00	17.38	0.00	7.29
Decrease in Loan from Related Parties	0.00	5.00	0.00	0.00	96.16	0.00	0.00
Decrease in Payables	0.00	0.00	13.93	1.42	0.00	0.00	-0.18
Decrease in other operational liabilities	0.00	2.58	0.00	8.04	0.00	3.27	12.97
Increase of Receivables	48.51	0.00	0.00	0.00	38.85	51.86	16.58
Increase in Raw Material Inventory	0.00	29.13	52.37	0.00	10.80	53.21	0.00
Increase of Finished Goods Inventory	0.00	45.25	10.39	0.00	0.00	106.16	15.43
Increase in Current Tax Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase of Other Operational Assets	66.32	0.00	0.00	0.00	3.50	1.28	8.33
Decrease in Income Tax provision	0.00	7.01	0.00	0.00	0.00	14.83	0.00
Sub Total	136.41	169.50	218.25	264.61	166.69	235.93	60.42
NET OPERATIONAL CASH INFLOW / (OUTFLOW)	210.82	158.11	260.02	212.28	244.75	242.60	98.47

FUND FLOW STATEMENT - continued

Rs. Crores

LONG TERM CASH FLOW	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	Q1FY23
INFLOWS							
Long Term Borrowings							
- Rupee Term Loan & Finance Lease	65.34	20.50	4.27	0.00	0.00	0.00	0.00
- Foreign Currency Loan	66.56	38.98	0.00	0.00	0.00	0.00	0.00
- Buyers Credit	72.93	9.44	0.00	0.00	0.00	55.81	4.71
Increase in Non Current Liabilities	0.00	0.18	0.00	27.31	0.00	18.68	1.04
Decrease in MAT Credit	0.00	0.00	0.00	0.00	11.72	58.81	0.00
Decrease in Deferred Tax Assets	0.00	0.80	25.00	3.73	3.99	0.00	0.00
Decrease in Share Application Money	13.46	0.33	0.00	15.86	0.00	0.00	0.00
Decrease in Long Term Loans & Advances	0.00	0.00	0.32	2.45	0.76	0.14	0.00
Sub Total	218.29	70.23	29.59	49.35	16.47	133.44	5.75

OUTFLOWS	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	Q1FY23
Repayment of Long Term Borrowings							
- Rupee Term Loan & Finance Lease	25.02	24.93	14.38	73.51	4.55	1.13	0.04
- Foreign Currency Loan (Including Forex Fluctuation)	29.26	18.67	15.06	24.25	28.46	25.73	6.11
- Buyers Credit	0.00	0.00	60.72	41.09	0.00	0.00	0.00
Fixed Assets Investments	288.76	192.89	133.56	54.66	53.73	209.15	55.01
Investment in Subsidiaries	46.35	0.02	1.75	15.89	3.19	37.85	20.90
Increase in MAT Credit	1.59	0.96	17.47	0.05	0.00	0.00	0.00
Increase in Deferred Tax Assets	1.75	0.00	0.00	0.00	0.00	16.70	1.01
Increase in Long Term Loans & Advances	1.54	1.46	0.00	0.00	0.00	0.00	0.00
Decrease in Non Current Liabilities	0.04	0.00	8.28	0.00	6.50	0.00	0.00
Share Application money to Subsidiaries	0.00	0.00	5.55	0.00	0.00	0.00	0.00
Sub Total	394.31	238.93	256.77	209.45	96.43	290.56	83.07
NET LONG TERM CASH OUT FLOW / (INFLOW)	176.02	168.70	227.18	160.10	79.96	157.12	77.32

FOREX EXPOSURE

PARTICULARS	31.03.2018	31.03.2019	31.03.2020	31.03.2021	30.06.2021	30.09.2021	31.12.2021	31.03.2022	30.06.2022	30.06.2022 vs 31.03.22	
										Diff	Diff %
AVERAGE FOREX BOOKING RATES @ Rs.											
- USD	64.96	64.04	72.94	71.26	74.60	74.94	74.92	75.14	76.33	1.19	1.6%
- EURO	75.26	81.73	80.61	83.41	94.70	91.95	87.54	82.84	81.97	(0.87)	-1.1%
FOREX REINSTATEMENT RATES @ Rs.											
- USD	65.04	69.17	75.39	73.50	74.35	74.26	74.30	75.81	78.94	3.13	4.1%
- EURO	80.62	77.70	83.05	86.10	88.50	86.14	84.05	84.66	82.58	(2.08)	-2.5%
EXPOSURE											
- USD (Million) Working Capital (Net of Advances and Receivable)	27.40	(1.85)	0.89	(2.54)	0.20	0.63	6.70	8.56	5.87	(2.69)	-31.4%
- USD (Million) Capex Buyers Credit								6.39	6.49		
- USD (Million) Total ECB	18.17	14.86	10.44	6.83	5.93	5.03	4.13	3.23	2.33	(0.90)	-27.9%
- Total USD (Million)	45.57	13.01	11.32	4.29	6.13	5.66	10.83	18.18	14.69	(3.49)	-19.2%
- EURO (Million)	7.93	2.09	2.19	(0.24)	0.39	0.40	0.10	0.24	0.56	0.32	129.5%
- EURO (Million) Capex Buyers Credit								0.87	1.13	0.26	30.0%
EQUIVALENT INR (In Rs. Crores)											
- Working Capital - USD	178.21	(12.81)	6.69	(18.67)	1.51	4.65	49.81	64.88	46.36	(18.52)	-28.5%
- Capex Buyers Credit - USD								48.45	51.21	2.76	5.7%
- ECB - USD	118.16	102.81	78.67	50.21	44.10	37.35	30.68	24.47	18.37	(6.10)	-24.9%
- Total - USD	296.37	90.00	85.36	31.54	45.60	42.00	80.49	137.80	115.94	(21.86)	-15.9%
- EURO	63.96	16.26	18.20	(2.04)	3.48	3.45	0.87	2.07	4.63	2.56	124.1%
- Capex Buyers Credit - EURO								7.36	9.31		
- Other Currencies	4.24	3.31	2.48	0.84	1.68	2.28	0.68	1.57	1.69	0.12	7.6%
TOTAL (In Rs. Crores)	364.57	109.57	106.04	30.35	50.76	47.73	82.03	148.79	131.57	(17.22)	-11.6%
Nature of Exposure (In Rs. Crores)											
- ECB	118.16	102.81	78.67	50.21	44.10	37.35	30.68	24.47	18.37	(6.10)	-24.9%
- Buyers' Credit - Capex	101.81	41.09	-	-	-	-	-	55.81	60.52	4.72	8.5%
- Working Capital (Net of Advances)	144.61	(34.33)	27.37	(19.87)	6.67	10.38	51.35	68.51	52.68	(15.84)	-23.1%
TOTAL (In Rs. Crores)	364.57	109.57	106.04	30.35	50.76	47.73	82.03	148.79	131.57	(17.22)	-11.6%
EXPOSURE SUMMARY											
- USD	81%	82%	81%	104%	90%	88%	98%	93%	88%		
- EURO	18%	15%	17%	-7%	7%	7%	1%	6%	11%		
- Other Currencies	1%	3%	2%	3%	3%	5%	1%	1%	1%		
FOREX LOSS/(GAIN) SUMMARY (Rs. Crs)											
Treated as Borrowing Cost	4.72	9.22	7.90	(0.59)	0.75	0.74	0.95	2.54	2.08		
Taken in Segment Profit or in EBIDTA	1.89	7.07	(2.05)	(5.95)	(0.74)	(2.86)	(4.24)	(6.08)	(0.08)		
TOTAL In Rs. Crores	6.61	16.29	5.85	(6.54)	0.01	(2.12)	(3.29)	(3.54)	2.00		
Realized - Loss / (Gain)	1.83	9.89	(1.59)	(4.24)	0.05	(0.76)	(1.51)	(4.46)	0.19		
Unrealized - Loss / (Gain)	4.78	6.40	7.44	(2.30)	(0.04)	(1.36)	(1.78)	0.92	1.81		
Total - Loss / (Gain)	6.61	16.29	5.85	(6.54)	0.01	(2.12)	(3.29)	(3.54)	2.00		

SUMMARY - CONSOLIDATED FINANCIALS - Q1FY23

Particulars	Century Ply Standalone	SUBSIDIARIES													Consolidated Total
		Auro Sundaram	Auro - NCI	Century Singapore	Singapore NCI	Ara, Arham, Apnapan, Adonis	Ara, Arham, Adonis, Apn, NCI	Century Infotech	Infotech NCI	Century Myanmar	Century Myanmar - NCI	Century MDF, Panel & Infra	Century Gabon	Century Gabon - Adj	
Revenue from Operations	881.48	26.51	-26.08	-	-	-	-	-	-0.30	4.71	-1.28	-	10.54	-6.80	888.78
Expenses less: Other Income	730.21	24.98	-26.08	-0.34	-	-	-	-	-0.30	10.03	-1.28	-	9.23	-6.80	739.65
EBITDA	151.27	1.53	-	0.34	-	-	-	-	-	-5.32	-	-	1.31	-	149.13
Depreciation and Amortisation Expense	17.82	0.68	-	0.14	-	-	-	-	-	-	-	-	0.42	-	19.06
EBIT	133.45	0.85	-	0.20	-	-	-	-	-	-5.32	-	-	0.89	-	130.07
Finance Cost	3.88	0.38	-	-	-	-	-	-	-	-	-	-	-	-	4.26
PBT	129.57	0.47	-	0.20	-	-	-	-	-	-5.32	-	-	0.89	-	125.81
Tax Expenses	33.10	0.09	-	-	-	-	-	-	-	-	-	-	-	-	33.19
PAT	96.47	0.38	-	0.20	-	-	-	-	-	-5.32	-	-	0.89	-	92.62
Century Ply - Shareholding	100%	51%	-	90.68%	-	80%	-	99.99%	-	100%	-	100%	100%	-	-
Percentage - Minority Interest	-	-	49%	-	9.32%	-	20%	-	0.01%	-	-	-	-	-	-
Non controlling interest	-	-	0.19	0.10	0.02	-	-	-	-	-	-	-	-	-	0.31
Equity holders of the Parent	96.47	0.38	-0.19	0.10	-0.02	-	-	-	-	-5.32	-	-	0.89	-	92.31

Thank You

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